



## ALLIED BENEFIT SUITE

Dental • Vision • Life & Disability • Personal Protection

### Frequently Asked Questions

#### **What is ABS?**

Allied Benefit Suite offers market-leading dental, vision, life and disability insurance and a personal protection plan. ABS makes offering these benefits to employees easy with a single point of contact for administration, billing and payment, rather than managing multiple relationships. If a group purchases a Delta Dental Small Business Plan they have access to any or all of the additional benefits offered in the Allied Benefit Suite (ABS).

#### **Are the Delta Dental plans offered in ABS the same as those offered in the current Small Business Program?**

Yes. The same great Delta Dental Small Business plans are all available through ABS and the quoting and submission process remains the same.

#### **Are there any additional costs or discounts associated with ABS?**

ABS has brought together market-leading insurance and benefit products that allow an employer to offer competitive benefits to their employees. There are no additional charges for this service nor are there any bundled discounts. Allied's 5-star service provides tremendous value as the single point of contact for administration, billing and payment as well as access to cutting edge technology and administration portal for both brokers and employers.

#### **How are ABS plans quoted?**

Contact a participating General Agent for assistance in quoting all Allied Benefit Suite products. Requests for all Equitable LTD quotes along with any life quote for a group of less than 10 must be submitted directly to Allied Administrators at [abs@alliedadministrators.com](mailto:abs@alliedadministrators.com). Custom life quotes may also be requested for any group over 10 enrollees.

#### **What is the broker commission and how is it paid?**

Broker commissions are a flat 10% for all products and will be paid monthly by Allied Administrators in a single commission statement.

#### **Can a group sign up for ABS whenever they would like or does it have to coincide with the renewal date for their SBP plan?**

Groups may sign up for ABS at any point. The renewal date of their additional benefits will be aligned with the group's current Delta Dental plan renewal date.



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**Are the monthly enrollment cutoff dates the same for ABS as they are for the SBP products?**

Yes. The cutoff date for ABS products is the same as Delta Dental SBP Plans, which is the 5<sup>th</sup> of the month. **Please note: the Equitable group app must be signed prior to the effective date of coverage.**

**What is the annual renewal process for ABS Products?**

The renewal process will work in the same manner as the current Delta Dental SBP product. The ABS renewal information will be sent with the Delta Dental SBP renewal information (assuming the renewal dates are aligned).

**Will ABS groups be terminated if they do not meet the minimum participation requirements?**

Yes. Minimum participation will be reviewed at renewal as is done for all Delta Dental Plans.

**Still have questions? Please contact:**

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